

# HOSPITALS

— WE HAVE YOU COVERED —

Hospitals play a leading role in efforts to improve patient care and population health, reduce healthcare costs and confront the challenges arising from a rapidly evolving industry. To survive and succeed in this environment, hospitals must continually focus on improving performance and achieving strategic objectives.

PEACE OF MIND

EXPERTISE

CHOICE

THE MEDPRO GROUP DIFFERENCE

With the goal of supporting our clients during these challenging times, MedPro has strengthened our underwriting, claims and risk expertise. Our customized healthcare liability solutions complement the risk strategies of a variety of hospital types throughout the nation – and protect not only our clients, but their patients as well.

**90%**  
NATIONAL TRIAL WIN RATE

**A++**  
— A.M. BEST —

COVERAGE  
— IN 50 STATES —  


SINCE  
**1899**

**400,000**  
**CLAIMS**  
— SUCCESSFULLY MANAGED  
— OVER MEDPRO'S HISTORY —

**80%**  
CLAIMS  
CLOSED  
WITHOUT  
PAYMENT

**25 YEARS**  
average experience among claims managers

**ONE IN FIVE HOSPITALS CHOOSE MEDPRO**

**AA+**  
STANDARD & POOR'S



**99%**  
CLAIMS CUSTOMER SATISFACTION

**7,500** EXPERT  
WITNESSES AVAILABLE

A BERKSHIRE HATHAWAY COMPANY

**>200,000 INSUREDS**

NATION'S LARGEST HEALTHCARE LIABILITY INSURER

## ▶ peace of mind

- A Berkshire Hathaway company
- Billions in MedPro assets to handle claims
- Unsurpassed financial strength ratings of A++ (A.M. Best) and AA+ (Standard & Poor's)
- Continuous record of protecting the healthcare community since 1899

## ▶ expertise

### CLAIMS MANAGEMENT SUPPORT

- Our team: industry-leading service delivered by 65+ seasoned claims experts who average 25 years of healthcare liability insurance experience
- Our philosophy: collaborating with policyholders to defend the cases that should be defended and resolve those that should be closed or settled as expeditiously and efficiently as possible

### PATIENT SAFETY AND RISK SOLUTION CAPABILITIES

- Customized risk management consulting support
- On-site assessments and gap analyses
- Live webinars about pertinent risk concerns
- Assessment tools for clinical and high-risk areas
- Specialty Advisory Boards comprised of 100+ physicians and healthcare leaders

## ▶ choice

### DIVERSE PRODUCTS

- Primary (First Dollar, Deductibles, Self-Insured Retentions, Loss-Sensitive/Retro-Rated)
- Excess (Umbrella, Follow Form, Integrated)
- Stand-alone Tail
- Reinsurance
- Loss Portfolio Transfers/Novations

### BROAD COVERAGE

- Hospital Professional Liability, Physician Professional Liability and General Liability
- Primary coverage includes \$100k sublimits for Cyber Liability and Breach Response Coverage (higher limits available)
- Claims-made, Occurrence, Convert to Occurrence coverages available
- Separate and/or shared limits
- \$25 Million in capacity (additional limits available for select risks)

### HOW WE CAN HELP

MedPro's nationwide network of underwriting, claims and risk professionals delivers customized coverage and exceptional service to our clients.

### WHO WE INSURE

- ▶ General Acute Care
- ▶ Critical Access
- ▶ Academic/Teaching
- ▶ Specialty, including:
  - + Behavioral Health
  - + Cancer Care
  - + Children's
  - + Heart
  - + Long Term Acute Care
  - + Multi-Specialty
  - + Orthopedic
  - + Rehabilitation
  - + Women's Health
- ▶ Not-for-Profit, For-Profit, Public, Private

For additional information about our hospital liability solutions, contact your agent or broker, or visit us at [medpro.com/hospitals](http://medpro.com/hospitals)

A.M. Best rating as of 7/21/2016. Standard & Poor's rating as of 2/19/2016. All data is MedPro Group data; claims data range is 2006-2017 unless otherwise indicated. MedPro Group is the marketing name used to refer to the insurance operations of The Medical Protective Company, Princeton Insurance Company, PLICO, Inc. and MedPro RRG Risk Retention Group. All insurance products are administered by MedPro Group and underwritten by these and other Berkshire Hathaway affiliates, including National Fire & Marine Insurance Company. Product availability is based upon business and regulatory approval and may differ among companies. Visit [medpro.com/affiliates](http://medpro.com/affiliates) for more information. ©2017 MedPro Group Inc. All Rights Reserved.