Product Catalog
MedPro Group is the marketing name used to refer to the insurance operations of The Medical Protective Company, Princeton Insurance Company, PLICO, Inc. and MedPro RRG Risk Retention Group. All insurance products are underwritten and administered by these and other Berkshire Hathaway affiliates, including National Fire & Marine Insurance Company. Product availability is based upon business and regulatory approval and may differ among companies.

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Introduction

For years MedPro Group (MedPro) has been the expert on risk management and patient safety issues. Our strong tradition of risk management continues today with comprehensive resources and solutions that are designed to help insureds improve patient safety and reduce liability exposures.

MedPro insureds have access to a wealth of risk-related information and expertise, including core risk and specialty-specific publications, tools, and educational offerings — as well as a seasoned team of consultants who average more than 25 years in the industry. Additionally, MedPro is pleased to offer a variety of general and targeted risk management continuing education courses through our webinar program and preferred vendors. Insureds who successfully complete risk education might be eligible for a risk management premium credit at their next policy renewal.¹

We believe that a strong risk management program is capable of reducing patient harm and protecting healthcare providers from liability. Through our services, we strive to increase awareness of enduring and emerging risks, improve patient safety, assist in prioritizing key issues for action, and work with insureds to demonstrate measurable improvement.

Purpose

The purpose of this document is to provide an at-a-glance reference of the publications, materials, and continuing education opportunities that MedPro’s Risk Solutions group has available. Please note that this document includes Risk Solutions’ most recent publications, materials, and presentations (within the past several years). Items listed in this catalog are linked to MedPro’s website. The majority of materials are available on our public webpages (no login required); others can be obtained by logging on at www.medpro.com or through a request to the Risk Solutions group.

¹ Premium credit eligibility and amount are subject to business and regulatory approvals and may vary by policy type. Completion of a risk management course does not imply or guarantee renewal.
Articles

Risk Solutions develops relevant and engaging articles on a wide range of risk management topics for dentists, healthcare professionals, and physicians/surgeons.

Dentists

- Aligning Electronic Health Record Use With Quality Improvement Goals
- Clinical Judgment in Diagnostic Errors: Let’s Think About Thinking
- Collaborating With Advanced Practice Providers
- Communication in the Diagnostic Process
- Credentialing and Privileging Advanced Practice Providers
- Diagnostic Errors: A Persistent Risk
- Electronic Health Records: Patient Safety and Liability Concerns
- From Verbal Insults to Death: The Reality of Workplace Violence in Healthcare
- How Staff Education Can Improve Quality and Enhance Patient Safety and Experience
- Human Trafficking and Healthcare: Helping Without Harming
- Improving the Safety of Medication Prescribing in Ambulatory Care
- Informed Refusal: Overview and Risk Considerations
- Liability Implications Associated With Jousting in Dentistry
- Managing and Preventing Water Damage to Critical Records
- Medical Clearance: What Dentists Should Know
- Rise of the Machines: Robot-Assisted Surgery, Patient Safety, and Liability
- Risk Factors That Contribute to Diagnostic Errors
- Risks Associated With Cosmetic Dental Procedures
- Scope of Practice for Advanced Practice Providers
- Social Media in Healthcare: A Slippery Slope
- Strategic Planning for Dentists Treating At-Risk Pediatric Patients
- Supervision of Advanced Practice Providers
- The Benefits of a Personal Electronic Device Policy in Healthcare Practices
- The Rise of Teledentistry
• Thirteen Strategies for Improving Communication and Patient Care in Dentistry
• Transferring Patient Health Records When Selling or Closing a Healthcare Practice
• Weathering the Storm: Electronic Health Records and Disaster Recovery

Healthcare Professionals

• Aligning Electronic Health Record Use With Quality Improvement Goals
• Becoming a High-Reliability Organization
• Clinical Judgment in Diagnostic Errors: Let’s Think About Thinking
• Communication in the Diagnostic Process
• Developing Effective Telephone Triage Protocols in Healthcare Practices
• Diagnostic Errors: A Persistent Risk
• Electronic Health Records: Patient Safety and Liability Concerns
• From Verbal Insults to Death: The Reality of Workplace Violence in Healthcare
• How Staff Education Can Improve Quality and Enhance Patient Safety and Experience
• Human Trafficking and Healthcare: Helping Without Harming
• Improving the Safety of Medication Prescribing in Ambulatory Care
• Informed Refusal: Overview and Risk Considerations
• Managing and Preventing Water Damage to Critical Records
• Providing Safe and High-Quality Care for Obese Patients
• Rise of the Machines: Robot-Assisted Surgery, Patient Safety, and Liability
• Risk Factors That Contribute to Diagnostic Errors
• Risks Associated With Cosmetic Medical Procedures
• Seven Strategies to Prevent Drug Diversion in Healthcare Organizations
• Social Media in Healthcare: A Slippery Slope
• Surgical Fires: Prevention and Safety
• The Benefits of a Personal Electronic Device Policy in Healthcare Practices
• Transferring Patient Health Records When Selling or Closing a Healthcare Practice
• Weathering the Storm: Electronic Health Records and Disaster Recovery
Hospitals/Healthcare Facilities

- Aligning Electronic Health Record Use With Quality Improvement Goals
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Physicians/Surgeons

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- Surgical Fires: Prevention and Safety
- The Benefits of a Personal Electronic Device Policy in Healthcare Practices
- Transferring Patient Health Records When Selling or Closing a Healthcare Practice
- Weathering the Storm: Electronic Health Records and Disaster Recovery
Senior Care

- Developing a Violence Prevention Program for Senior Care Facilities
- Intimacy and Sexual Activity in Senior Living
- Key Safety Issues in Senior Care: Choking, Heat Stroke, and Security
- Residents/Patients With Cognitive Impairment in Primary and Specialty Care Settings
- Social Media in Senior Care: Friend or Foe?
- State Survey Deficiencies and Claim Allegations in Assisted Living Facilities
- The Human Factor: Person-Centered Care Strategies for Senior Care Residents Who Have Dementia

Booklets

Risk Solutions’ *Litigation Support: Maintaining Your Balance* booklet offers guidance, resources, and general tips for facing the challenges of a pending legal action. The information in this booklet is intended to help doctors and other healthcare professionals manage the emotions and stress associated with malpractice litigation as well as better understand and participate in the defense process.

The *Simulation Training: Sample Scenarios* booklet offers guidance and instructions on conducting simulation exercises for various high-risk situations across a variety of healthcare settings. Each simulation scenario includes learning objectives as well as information about background, participants, expected outcomes, facilitator notes, equipment and supplies, and scenario setup and steps.

Checklists

Risk Solutions’ checklists are succinct tools that help providers focus on specific areas of risk and identify opportunities for improvement. Checklists on the following topics are available:

- Antibiotic Stewardship in Hospitals
- Assessing Environmental Factors to Reduce Violence in Hospitals
- Assessing Pharmacy Compounding Services
- Disclosure of Unanticipated Outcomes
- Documentation Essentials
• Due Diligence of Business Associates
• Educating Staff on Infection Prevention and Control
• Effective Communication Between Doctors and Advanced Practice Providers
• Electronic Documentation
• Emergency Preparedness in Senior Care
• Environmental Cleaning in Ambulatory Care Settings
• Environmental Emergency Preparedness for Healthcare Practices
• Event Reporting and Root Cause Analysis
• Fall Prevention in Senior Care
• Fire Response in Hospitals
• Fire Response in Hospitals: Infrastructure Aspects
• Fire Response in Senior Care Facilities
• Fire Response in Senior Care Facilities: Infrastructure Aspects
• Hand Hygiene and Respiratory Hygiene in Ambulatory Care Settings
• Identifying Sepsis in Senior Care Facilities
• Improving Patient Identification and Matching in Electronic Health Records
• Infection Prevention & Control in Home Healthcare
• Infection Prevention & Control in Senior Care
• Informed Consent
• Intraoperative Neurophysiological Monitoring
• Managing Social Media Risks in Healthcare
• Medication Inventory Management for Healthcare Practices
• Medication Inventory Management for Hospitals and Healthcare Facilities
• Obstructive Sleep Apnea Screening
• OSHA Compliance for Healthcare Practices
• Pain Management
• Planning and Response for Active Shooter Situations
• Preventing Elopement in Senior Care
• Preventing Pressure Injuries in Home Healthcare
- Preventing Pressure Injuries in Senior Care Organizations
- Preventing Retained Surgical Items
- Preventing Sepsis in Hospitals
- Preventing Surgical Site Infections
- Preventing Wrong-Site Surgery
- Providing Trauma-Informed Care
- Reducing Environment-of Care Risks for Behavioral Health Patients
- Reducing Medication Selection and Administration Risks Associated With Automated Dispensing Cabinets
- Reducing Risks Associated With Patient Handoffs
- Risk Management Considerations in Orthopedic Practice
- Risk Management Considerations in Surgical Practice
- Safe Injection Practices
- Strategies for Improving the Discharge Process
- Strategies to Support Patient Comprehension
- Supervision of Advanced Practice Providers
- Terminating a Provider–Patient Relationship
- Using an Electronic Health Record System to Support Quality Improvement

**Claims Data Analyses**

Claims data analyses are designed to provide insureds with detailed malpractice claims data to assist them in purposefully focusing their risk management and patient safety efforts. All data represent a snapshot of MedPro’s experience with malpractice claims, including an analysis of the risk factors that drive these claims. Risk Solutions offers claims data by specialty and claims data by topic.
Continuing Education

Courses

MedPro insureds have access to a robust catalog of general and targeted risk management continuing education courses, which are offered through MedPro’s preferred vendor, The Sullivan Group (TSG).

TSG offers compelling general and specialty-specific risk management programs. They have created an array of online educational courses dedicated to patient safety, medical error reduction, and high-quality medical care. TSG’s courses address a broad spectrum of risk, safety, and quality issues in clinical care. For more information about TSG’s online courses, visit www.thesullivangroup.com/medpro/.

Risk Solutions On-Demand Programs

Risk Solutions offers a variety of on-demand educational programs on a range of risk management topics. Programs are geared toward both office- and hospital-based providers.

<p>| A Complex Reality: Electronic Health Record Risks and Quality Improvement Opportunities | January 2025 | ✓ | ✓ | ✓ |
| Against Medical Advice: Autonomy Versus Safety | December 2025 | ✓ | | ✓ |
| Artificial Intelligence in Healthcare: Revolutionary or Risky? | March 2025 | ✓ | | ✓ |
| Cybersecurity in Healthcare: Landscape and Threats | June 2024 | ✓ | ✓ | ✓ |
| Cybersecurity in Healthcare: Risk Solutions and Strategies | June 2024 | ✓ | ✓ | ✓ |
| Dealing With Challenging Patients: Contributing Factors and Behaviors | June 2025 | ✓ | ✓ | ✓ |
| Defusing Difficult Situations: Strategies for Managing Angry Patients/Families | September 2025 | ✓ | ✓ | ✓ |</p>
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Learn more about on-demand webinar options at [www.medpro.com/continuing-education](http://www.medpro.com/continuing-education).

**Guidelines**

Risk Solutions offers guidelines on various risk topics. Each guideline addresses a key risk area, providing an overview of the issue and risk strategies and recommendations. The following guidelines are available:

- Closing a Healthcare Practice: Strategies and Risk Management Considerations
- Communicating Effectively With Patients to Improve Quality and Safety
- Credentialing and Privileging
• Disclosure of Unanticipated Outcomes
• Emergency Preparedness in Healthcare Practices
• Infection Prevention & Control in Ambulatory Care Settings
• Managing Nonadherent Patients
• Medical Equipment Management
• Health Records Release
• Patient Agreements in Clinical Practice
• Peer Review in Group Practices
• Record Retention
• Refunds & Waivers
• Risk Management Strategies for Informed Consent
• Terminating a Provider–Patient Relationship
• Using an EHR System as a Quality Improvement Tool in Your Healthcare Practice

Healthcare Practice Manual

Risk Solutions’ Risk Management Manual for Healthcare Practices provides valuable information about the basic framework of a risk management program, answers to frequently asked questions, and links for obtaining more information on numerous topics. Healthcare providers and their staff members can use this manual to identify the risk management elements that are essential to developing and maintaining their own customized risk management programs.

Malpractice Minute

Developed for dental students and insureds, Malpractice Minute offers case studies and analysis unique to the practice of dentistry and includes proactive risk management strategies. This publication is published quarterly in electronic format.

• September 2022: Down the Hatch! Swallowed/Aspirated Objects in Dentistry
• February 2022: Teledentistry: A Double-Edged Sword?
• **December 2021:** Dentist Relies on Texting to Follow Up With Patient After a Tooth Extraction, Leading to Poor Patient Outcome and Lawsuit

• **July 2021:** Dentist Misjudges Bone Height During Implant Placement, Resulting in Damage to the Inferior Alveolar Nerve; Malpractice Lawsuit Follows

• **May 2021:** Dentist Does Not Disclose Error Committed by Previously Treating Dentist; Both Are Sued for Malpractice

• **March 2021:** Poor Communication Between Providers and Deceptive Communication With Patient Leads to Malpractice Lawsuit

• **November 2020:** Treatment of Personal Friend Clouds Dentist’s Judgment, Resulting in Missed Diagnosis and Loss of Teeth

• **July 2020:** Complications Occur During Root Canal Therapy, Resulting in Malpractice Lawsuit Against Two Treating Dentists

• **March 2020:** Miscommunication Between Orthodontist and General Dentist Results in Unintended Extraction of Permanent Tooth

• **October 2019:** Treatment With Removable Orthodontic Appliances Produces Poor Outcome and Results in Dental Malpractice Lawsuit

• **March 2019:** Dentist Misdiagnoses Abscess, Resulting in Loss of Tooth and Malpractice Lawsuit

**Risk Management Review**

This publication presents real case studies of claims associated with various specialties and practice settings. *Risk Management Review* is published quarterly in electronic format.

• **February 2023:** Patient Suffers Cardiac Arrest and Severe Injuries Following Routine Outpatient Surgery

• **August 2022:** Patient Suffers Complication Following Procedure Resulting in Brain Damage; Malpractice Lawsuit Follows

• **May 2022:** Patient Assessed for Risk of Deep Vein Thrombosis Subsequently Dies; Malpractice Lawsuit Follows

• **February 2022:** Soft Skill Failures Lead to Suboptimal Outcome for Obstetric Patient and Subsequent Lawsuit for Healthcare Providers

• **November 2021:** Patient Disregards Physician’s Recommendations for Immediate Treatment; Complications Result, Leading to Malpractice Lawsuit
Publications, Materials, and Education

- **August 2021**: Postoperative Patient Not Adequately Treated, Leading to Death; Malpractice Lawsuit Follows
- **May 2021**: Failure to Recognize Rare Condition Results in Death of Pregnant Mother and Child; Malpractice Lawsuit Follows
- **February 2021**: Patient Suffers Neuromuscular Deficits Following Spinal Injections; Poor Coordination of Care Results in Paralysis and Malpractice Lawsuit
- **November 2020**: Poor Continuity of Care and Inadequate Documentation Combine With a Rare Condition to Produce a Suboptimal Outcome
- **August 2020**: Suboptimal Care in Vulnerable Patient Results in Poor Outcome and Large Malpractice Payment
- **May 2020**: Documentation Errors Lead to Missed Diagnosis and Suboptimal Outcome
- **February 2020**: Patient Dies From Cancer After Refusing Treatment Recommendations; Malpractice Lawsuit Follows

**Risk Q&A**

*Risk Q&A* is a succinct and concise publication that offers insureds an at-a-glance reference for common risk questions, as well as resources and strategies to support additional learning and targeted solutions. The following *Risk Q&A* publications are available:

- Addressing Safety Concerns for Healthcare Practitioners That Have Declining Health
- Addressing Sexual Harassment From Patients or Third Parties
- Addressing Staff Burnout in Senior Care Facilities
- Aging Out of Pediatric Dentistry
- Audio/Video Recording in Healthcare Practices
- Burnout, Medical Errors, and Malpractice Liability
- Concealed Carry of Weapons in Healthcare Facilities
- Documenting Care for Transgender Patients
- Duty To Warn
- Handoffs and Signouts
- High-Alert Medication Monitoring
- Hiring Temporary Nursing Staff
- Hospitalist Communication
• Improving Maternal Health to Lessen Potential Risk
• Incidental Radiology Findings
• Information Blocking and the 21st Century Cures Act
• Interpreters & Auxiliary Aids
• Loss and Theft in Senior Care Facilities
• Managing Stress After an Adverse Patient Outcome
• Marijuana Use in Senior Care Facilities
• Opioid Use in Older Adults
• Payment Issues in Healthcare Practices
• Performing New Procedures and Adopting New Technologies
• Precision Medicine
• Preventing Elder Abuse in Senior Care
• Recognizing Safety Concerns With Nonoperating Room Anesthesia
• Risk Considerations in Palliative/End-of-Life Care
• Robotic Surgery
• Safe Driving With Medical Conditions
• Scope of Practice for Advanced Practice Providers
• Scope of Practice for Medical Assistants
• Scope of Practice for Midwives
• Suicide Screening in Primary Care
• Surveillance Cameras in Senior Care Facilities
• Telehealth/Telemedicine
• Transition Orders in the Emergency Department
• Using Clinical Chaperones
• Using Health Information Technology to Engage Patients
• Using Seclusion/Restraint for Behavioral Health Patients in Emergency Departments
Risk Resources

Risk Solutions compiles resource lists on various safety- and risk-focused topics. Each list highlights a number of expert and evidence-based sources that readers can use to increase awareness, identify potential areas of risk, and/or determine mitigation strategies. Currently, resource lists on the following topics are available:

- Advanced Practice Providers
- Anesthesia & Surgery
- Artificial Intelligence
- Bed Safety and Entrapment
- Behavioral Health
- Behavioral Health in Senior Care
- Burnout in Healthcare
- Credentialing and Privileging
- Culture of Safety
- Cybersecurity
- Disclosure of Unanticipated Outcomes
- Disruptive Behavior
- Elder Abuse
- Electronic Health Records
- Emergency Medical Treatment and Labor Act
- Emergency Preparedness and Response
- Emergency Preparedness and Response in Senior Care Organizations
- Ergonomics and Safe Patient Handling
- Failure to Rescue
- Fall Prevention in Hospitals
- Falls and Fall Risk in Older Adults
- Handoffs and Care Transitions
- Health Equity and Social Determinants of Health
Publications, Materials, and Education

- Health Literacy and Cultural Competence
- Healthcare-Associated Infections
- Healthcare Compliance
- HIPAA
- Human Trafficking and Trauma-Informed Care
- Infection Prevention & Control in Ambulatory Care Settings
- Infection Prevention & Control in Dentistry
- Infection Prevention & Control in Hospitals
- Infection Prevention & Control in Senior Care Organizations
- Informed Consent
- LGBT-Inclusive Care
- Maternal Morbidity and Mortality
- Medical Marijuana
- Medication Safety During Care Transitions
- Obstetrics and Gynecology
- Opioid Prescribing & Pain Management
- Patient Engagement
- Pediatric Medication Safety
- Pressure Injuries in Older Adults
- Sepsis
- Social Media in Healthcare
- Staff Shortages and Workforce Issues
- Suicide Screening in Primary Care
- Supply Chain Management
- Telehealth/Telemedicine
- Violence Prevention in the Emergency Department
- Violence Prevention in Home Healthcare
- Wrong-Site Procedures
Risk Tips

Risk Solutions recognizes that healthcare providers are increasingly pressed for time and need concise risk management information. *Risk Tips* meets this demand by distilling complex information into key patient safety and risk strategies on various topics.

- Accommodating Bariatric Residents in Senior Care Facilities
- Addressing Disruptive Behavior Among Healthcare Professionals
- Addressing Parent Accountability With Pediatric Patients
- Addressing Risks Associated With Telehealth
- Antibiotic Stewardship in Ambulatory Care Settings
- Antibiotic Stewardship in Senior Care Organizations
- Artificial Intelligence
- Billing & Coding Compliance
- Collaborating With Dental Staff to Improve Patient Safety, Adherence, and Satisfaction
- Collaborating With Healthcare Staff to Improve Patient Safety, Adherence, and Satisfaction
- Communicating Effectively With Patients Who Have Limited English Proficiency
- Engaging Patients to Improve Diagnosis
- Ergonomics and Safe Patient Handling
- Hiring Qualified Staff for Home Healthcare
- Informed Consent in Anesthesia Care
- Management Oversight in Home Healthcare
- Managing Behavioral Health Issues in Primary Care
- Managing Negative Online Reviews From Patients
- Managing Nonadherent and Difficult Patients
- Managing Operating Room Noise and Distractions
- Managing Pandemic-Related Clinician Burnout
- Managing Pandemic-Related Nurse Burnout
- Mitigating Risks in Hospice Care
• Planning for and Optimizing the Use of Computerized Provider Order Entry
• Preventing Violence in Home Healthcare
• Proactive Strategies for Managing Infectious Disease Outbreaks in Senior Care Facilities
• Reducing Diagnostic Errors in Emergency Medicine
• Reducing EMTALA Risks in Hospitals
• Reducing Procedural Performance Risks in Otolaryngology
• Reducing Risks Associated With Failure to Rescue
• Responding to an Emergency
• Using Personal Protective Equipment
• Using Physical Safeguards to Prevent Security Breaches
• Using Scribes to Document Clinical Care
• Using Seclusion/Restrain in Behavioral Healthcare
• Using Technology-Based Safeguards to Prevent Security Breaches
• Working With Medical Interpreters

For More Information

To learn more about MedPro risk management and patient safety offerings — or to ask specific questions about publications, tools, presentations, courses, or services — contact the Risk Solutions group at 1-800-463-3776.

We are happy to answer any questions you may have, and we look forward to providing you with timely and engaging information and materials! Visit our website and follow us on Twitter and LinkedIn.